

Business Assets for Sale by Private Treaty: A niche Company Specialising in the International Moving and Relocation of Personal Effects, focusing on Small Moves (Ends: 16 Sep 2022)

Business Assets for Sale by Private Treaty: Marriott & Co. are pleased to offer this exciting opportunity to find a buyer of the business and assets (including its revolutionary technology platform) of a niche Company Specialising in the International Moving and Relocation of Personal Effects, focusing on Small Moves.

Incorporated in 2015 with pre-Covid turnover growing year-on-year and hitting in excess of £3.3m by 2020 (2018 £1.5m, 2019 £2.6m) the company's growth forecast, not unrealistically, was expected to hit around £16m by 2025 with an EBITDA of £3.8m.

Like most travel-related businesses, the Company struggled through Covid but still retained a 2021 turnover of £2.2m. The Directors have recently restructured the business concentrating more on the UK markets and outsourcing the logistics and it is now turning a profit. With the majority of travel restrictions recently lifted the business is expected to grow henceforth. The Directors wish to find a buyer for the business and assets (c.£450k has been invested in its tech platform that includes a data warehouse, generating, to date, over 100,000 leads) to take over and move the business forward in order to reach its full potential.

This would be a great opportunity for a new company to take over, with initial assistance from the current Directors, or an already established moving/shipping or relocation company to have the platform and customer base as an add-on to their existing business.

Seriously interested parties should apply to sales@marriottco.co.uk for a Non-Disclosure Agreement prior to providing additional information.